



NEWS

INFO

**BIDS** 



Volume 39, Edition 28E • July 13, 2023

Published by SBE, Inc. • DBE/MBE/SBE

### NYC Hispanic Cham ber of Commerce Event

### By NYCHCC

Attention visionary DBEs, LBEs, WBEs, MBEs, SDVOBs, SBEs, ACDBEs seeking contracts and connections. Your time is now! We are on a mission aimed at fostering a diverse supplier base in an effort to cultivate an inclusive workplace culture. Join us in revolutionizing the way we shape the future together at our 29th annual Competitive Edge Conference, July 17 and 18, in New York City! Register at https://competitiveedgeconference.com/

The Competitive Edge Conference is an annual event that connects minority-owned and woman-owned small businesses with agencies and corporations, providing them with the knowledge and opportunities they need to succeed. Since 1993, the Competitive Edge Conference has been the premier event for minority-owned and womanowned businesses looking to grow, develop, and take their businesses to the next level.

We are pleased to present the agenda for the upcoming Competitive Edge Conference, an event dedicated to fostering diversity, inclusion,

and access in business. The agenda is thoughtfully designed to provide attendees with a rich and engaging experience, filled with informative sessions, networking opportunities, and discussions on crucial topics. From the opening plenary featuring esteemed

executives sharing their insights on capital projects, to the town hall panel discussions and one-on-one networking sessions with agencies and corporations, the agenda offers a comprehensive platform for knowledge-sharing and relationship-building.We have also included an exclusive awards ceremony to recognize and celebrate the outstanding achievements of minority businesses driving economic and workforce development in New York State. Join us for this transformative event on July 17 and 18, 2023, and be a part of the discussions and connections that will shape the future of business opportunities for all. For program details, please visit https://competitiveedgeconference.com/event-program Over the years, we have connected thousands

of diverse suppliers with leading agencies, providing them with access to valuable resources, contracts,



training, and networking opportunities. Through our efforts, we have helped to drive economic growth, create jobs, and support entrepreneurship in communities across the country. The Competitive Edge Conference is a truly inspirational event,

Small Business Exchange • Voice of Small, Emerging, Diversity-Owned Businesses Since 1984

Click to read more



DBE vendors, suppliers, subcontractors

Click for details



BUSIN

## SBE OUTREACH SERVICES With over 1.6 million businesses in our active

diversity database—SBE sets the professional standard for diversity outreach across the nation. For more than three decades, we have served small businesses, prime contractors, and agencies—with proven results.

Placed in various Small Business Exchange Northeast digital publications each month,

Advertisements

database—the country's largest non-public

and at www.sbenortheast.com Fax, Email, and Postal Solicitations Targeted mailings sent to businesses chosen

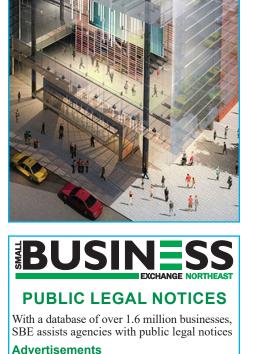
according to your criteria **Live Call Center Follow-Up** Telephone follow-up calls using a script of

five questions that you define **Computer Generated Reports** Complete documentation that will fit right

into your proposal, along with a list of interested firms to contact **Special Services** Custom design and development of services

that you need for particular situations such as small business marketing, diversity goal completion, and agency capacity building





#### Placed in various Small Business Exchange Northeast digital publications each month, and at www.sbenortheast.com **Special Follow-Up Services**

that you need for particular situations such as small business marketing, diversity goal completion, and agency capacity building Call for more information: 800-800-8534

Custom design and development of services



Advertise in our digital





weekly or

whenever

agencies



### SKANSKA USA CIVIL IS SOLICITING COST PROPOSALS FROM NEW YORK DBE

**SKANSKA** 

SUBCONTRACTORS AND VENDORS

Tallman Island Headworks Improvement Project NYC DEP Contract No. TI-168

Bid Date: July 20, 2023 **Description of project:** Headworks improvement including new screens and forebay channels.

Many bidding opportunities are available: electrical sub, plumbing sub, HVAC sub, architectural

subs, demolition sub, rebar sub, masonry sub, miscellaneous metals, waterproofing, painter,

fire alarm sub, on-site haul and dispose soil/concrete, supply fill materials, paving, curb and sidewalks, landscaping, I&C, indirect items. If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Aislinn.Speranza@skanska.com  $\bullet$  EOE/M/F/Vet/Disabled



FOR ALL CERTIFIED SMALL BUSINESSES

**USE CODE: EQUITY2023** HARD ROCK HOTEL NEW YORK, "THE VENUE"

DATE: July 18, 2023

DATE:

July 17, 2023

VENUE PIER SIXTY : 60 CHELSEA PIERS, NEW YORK

TIME: 8:00 AM - 3:30 PM

TIME:

5:00 PM - 9:00 PM

REGISTER TODAY! WWW.COMPETITIVEEDGECONFERENCE.COM

EDWARDS UNLIMITED LLC



## WWW.THEJANICEEDWARDS.COM

**COMPANY PROFILE** 

CARE@THEJANICEEDWARDS.COM 866.433.8658

Edwards Unlimited is an award-winning media production and leadership development business enterprise. Our company is dedicated to helping corporations, entrepreneurs and nonprofit organizations celebrate their successes and share their vision with the world through high quality video production, media/ presentation training and strategic communications. President & CEO Janice Edwards is an award-winning talk show host, Emmy-nominated producer, coauthor of the international best-seller *Step Into Your Brilliance*, an in-demand MC, and an

acclaimed contributor to community empowerment through her media work.

# Media Coaching and Training Leadership Development Strategic Communications Signature Talk & Keynote Speaking Training Media Production

SERVICES WE PROVIDE

- Media Production Writing Legacy Interviews Marketing Social Media Management **LEGACY INTERVIEWS**
- audio recording with transcripts capturing family treasures as living historical documents. These interviews provide ideal content for books, documentaries, TedX

interviews throughout her stellar career.

members and friends. They become a living record for loved ones in the NORTHEAST EVENTS FOR YOUR BUSINESS

• Edwards Unlimited Legacy Interviews are 1080p or4K video and/or

talks or for sharing with generations to gain a better understanding of

their lineage. They can be created anywhere in the world with strong internet connection. Janice Edwards has conducted more than 12,000

These legacy interviews have created joy and happiness among family

#### world? Interested in learning how your business can market your services or goods to the federal government? Register on line at https://www.



8(a) Orientation and SAM Registration Webinar

Wednesday, July 19, 2023, 10:30 am-11:30 am

Development program, eligibility requirements, and program benefits. Also learn how to increase your potential for federal contract opportunities through System for Award Management (SAM) registration, including information that you

need for the registration process. SBA presenters will offer addional tips, address FAQs, give directions on where to get further assistance, and answer your other questions. To register for this free webinar, visit https://www.eventbrite.

Selling to the Federal Government Webinar Thursday, July 27, 2023, 1:00 pm-4:00 pm

com/e/8a-orientation-sam-registration-tick-

ets-518989961947

Main Sponsor(s): US Small Business Administration Contact: George Tapia, 610-382-3086, george.tapia@sba.gov Fee: Free; registration required

Did you know that the federal government is the

Your Firm, Federal Supply Schedules, Getting Paid, Tips to Prepare Your Offer, How to Seek Additional Assistance. All training sessions are held via Microsoft Teams Meeting. Participants must ensure Microsoft Teams is functioning. SBA and SOS Monthly Webinar Thursday, August 3, 2023, 9:00 am-11:00 am Main Sponsor(s): US Small Business Administration, **New Hampshire Secretary of State Corporation** Division Contact: Miguel Moralez, 603-225-1601, miquel.moralez@sba.gov Fee: Free; registration required Starting a new business? Looking for capital

eventbrite.com/e/how-to-sell-to-the-federalgovernment-tickets-21790713611 SBA helps to ensure small businesses get fair opportunities to

share federal government prime contracts. Topics will include: How to Register, Small Business

Certifications, Finding Opportunities, Marketing

and finance options? Looking for general advice

on starting or maintaining your business? Hear from representatives from the local SBA office and the New Hampshire Secretary of State

Corporation Division. This workshop (currently held online during the pandemic) is offered on the first Thursday of every month. To join this free webinar, copy and paste the link below into

state-quickstart-and-small-business-administra-

your browser, then register for tickets for the date of your choice to receive the access code. https://www.eventbrite.com/e/secretary-of-

tion-programs-tickets-262004180557

## largest purchaser of goods and services in the

CORPORATE OFFICE 1160 Battery Street East, Suite 100 San Francisco, California 94111

Tel 800-800-8534

Fax 415-778-6255 sbe@sbeinc.com • www.sbeinc.com www.sbenortheast.com Copyright © 2023 Small Business Exchange, Inc.